



MBA Programme: Fact Sheet 2015-16 for Student Exchange Programme
General

Name of Institution	Lahore University of Management Sciences Suleman Dawood School of Business
Exchange Office	External Relations & International Linkages Office – SDSB
Mailing address	Ms. Quratulain Babur External Relations & International Linkages Office Suleman Dawood School of Business Opp. Sector U, DHA 54792 Lahore Cantt, Pakistan
Fax Number	(+92-42)-35722591
Website Address	http://www.lums.edu.pk/ http://lums.edu.pk/sdsb/
Contact Person	Ms. Quratulain Babur Assistant Manager, SDSB Exchange Programme (Incoming & Outgoing) External Relations & International Linkages Office Suleman Dawood School of Business Opp. Sector U, DHA 54792 Lahore Cantt, Pakistan Tel. No : +92-42-5608274 (Direct #) mailto: quratulainb@lums.edu.pk

Academic and Exchange Related Information

Academic Calendar	Semester (III) : August – December, 2015
	Semester (IIIA) : August 31 – October 30, 2015
	Semester (IIIB) : November 02 – December 26, 2015
	Semester (IV): January – May 16, 2014
	Semester (IVA) : January 25 – March 18, 2016
	Semester (IVB) : March 28, 2016 – May 20, 2016
Application Deadlines	Website: http://lums.edu.pk/page.php/academic-calendar
	Semester break: March 21 to 25, 2016
	Semester III A: July 01, 2015
	Semester III B : September 01, 2015
	Semester IV A :December 01, 2015
Medium of Instruction	Semester IV B : February 28, 2015
	English
Study Programme	The SDSB-LUMS offers more than 20 electives in a semester for the MBA programme only. The more popular courses offered are:
	• Corporate Strategy
	• Microeconomics of Competitiveness
	• Entrepreneurship
	• Management of Technology and Innovation
	• Management of Financial Institutions



	<ul style="list-style-type: none"> Corporate Governance, etc
Language Requirement	All courses are being taught exclusively in English Therefore, a good knowledge of English is a must requirement
Academic/Experience Requirements	Exchange students should have completed basic/core courses before coming on exchange
	Note: prerequisite requirements for individual courses if any will be mentioned beforehand
Language Courses	No formal language courses are offered. However, the exchange office can explore the possibility of arranging certain language courses upon request
Duration of Exchange	One semester/term exchange
Academic Level	Undergraduate and Graduate
Full-time Workload	Exchange students at LUMS-SDSB are allowed to take a minimum of 2 full courses per semester and maximum of 5 full courses per semester
	(ECTS units Min : 20credits & Max : 30 credits)
	MBA:-
	Full Course = 45 contact hrs/course (90 min class, twice a week for 15 weeks)
	Half Course = 22.5 contact hrs/course (90 min class, twice a week for 7.5 weeks)
Course Registration/Enrollment	Course registration will be done during the enrollment period (i.e. first week of every semester)
	On request, registration of courses for exchange students can also be done before their arrival to LUMS
	The courses list sent to the students before their arrival is for reference only. Courses offered are subject to change at LUMS-SDSB.
Exams	Each full & half course in a semester has a midterm exam/WAC in the middle and a final exam/project towards the end.
Grading Scale	SDSB uses the below mentioned 4 point CGPA grading system:
	<ul style="list-style-type: none"> HP = 4.0
	<ul style="list-style-type: none"> P+ = 3.8
	<ul style="list-style-type: none"> P = 3.5
	<ul style="list-style-type: none"> P- = 3.0
	<ul style="list-style-type: none"> LP = 2.0
Learning Expectations	The MBA Programme at LUMS-SDSB is an intense and demanding experience for the students.



	<p>The programme is designed to develop individuals with outstanding managerial skills, expertise in decision making, and a capacity for sustained hard work. The teaching technique is based on the case method, a decision-oriented methodology that provides exposure to business and management challenges. The MBA programme introduces students to modern theories and techniques while taking into account the needs and requirements of the global business environment.</p> <p>Students learn not just from the faculty and peers, but also from successful Global Business Leaders who frequently visit the campus as part of Competency and Professional Development Module.</p> <p>The LUMS undergraduate programme in Accounting & Finance provides students with a basis from which to continue their studies for a professional degree or to serve as a valuable foundation for careers in business and management.</p> <p>The graduates of this major are prepared for careers in auditing, corporate accounting, management consulting, government, not-for-profit organizations, and taxation as well as trainee managers in organizations</p> <p>The broad-based curriculum equips students with tools of intelligent analysis, planning, control and decision making</p>
<p>Supporting Documents Required test result with Exchange Application</p>	<ul style="list-style-type: none"> • Application form (Dully filled 2 copies) • Up-to-date & certified academic transcripts • 3 passport size photographs & Bonafide letter • Copy of passport (each page) • Health examination report • Insurance Agreement Declaration • Statement of purpose • Two advisor’s recommendation letters • Copy of IELTS/TOEFL/other English proficiency& • Preferred list of courses
<p>Facilities & Services</p>	
<p>Facilities</p>	<ul style="list-style-type: none"> • State of the art build Academic block • Students Residential Colleges (Housing) • Sports Complex (Tennis& Squash court, Football ground, • Gymnasium and recreational centre



	<ul style="list-style-type: none"> • Dinning Centre • World Class Library with Modern facilities • Bank and ATM service • Internet access (24-hrs) & Wi-Fi availability throughout the university • Campus located in beautiful vicinity of Lahore • On campus grocery stores and shops
Services	<ul style="list-style-type: none"> • Providing support and assistance in getting on-campus accommodation • Assistance during Course Registration • Student visa Application • Mail & Travel desk services • Airport Reception • Orientation
Accommodation	
On-Campus (Residential Colleges)	<ul style="list-style-type: none"> • Limited on-campus housing, given on first-come, first serve basis, exchange students are given priority for on-campus accommodation. • Provided upon request only • Fee to be deposited along with Application Form • Twin-sharing room • All apartments are furnished with appliances, furniture, TV in common rooms, high speed internet, linen/housecleaning service & electric utilities <p>Hostel fee: (Approx) USD 400 per semester (including laundry charges)</p>
Off-Campus Residence	Exchange students also have the luxury to opt for off campus apartments within the vicinity of the campus (if available). Details will be furnished to the students upon request. Exchange office will also provide assistance in this regard.
Insurance and Visa	
Health Insurance	It is mandatory for every exchange student to have a valid health insurance throughout their stay in Pakistan at their home country itself.
Visa	The students are required to obtain a student visa from their nearest Pakistani Embassy. The students will be issued a letter to support their visa application by the External Relations office.
Expenses	
On-campus Accommodation	400 USD (approx)
Food/meals	600 USD (approx)
Transportation	200 USD (approx)



Personal Expenses	400 USD (approx)-subject to spending
Academic Expenses	200 USD (approx)
Health Insurance	Subject to students agreement at the home country
Suggested Date of Arrival	2 days before the orientation
Airport Pick-ups	<ul style="list-style-type: none">• Only available for arrivals before and during orientation week prior to early notification.
	<ul style="list-style-type: none">• Pick-up is only available for airport
	<ul style="list-style-type: none">• Students will be picked up by LUMS Buddy students
Buddy Students	<ul style="list-style-type: none">• Students are group of student volunteers at the External Relations Office
	<ul style="list-style-type: none">• Exchange students will be contacted by the Buddy Students with details of the orientation week and airport pick-up services
	<ul style="list-style-type: none">• Students are required to reply promptly with confirmation of their attendance for the orientation week and their airport-pick-ups



MBA Programme - Fall Semester 2015 – Semester III					
Consumer Behaviour and Market Research*	MKTG	Farrah Arif			
Management of Financial Institutions*	AC/FN	Samir Ahmed			
Supply Chain and Retail Management*	OM	Arif Rana/ Naiman Jalil			
Semester III-A			Semester III-B		
Project Management**	OM	Zehra Waheed	Business to Business**	OB	Arif Ijaz
Corporate Governance**	OB	Khalid A Mirza	Organizational Power and Politics**	OB	Mohsin Bashir
Business Law**	OB	Walid Iqbal	Business Government Relations**	OB	Khalid A Mirza
Negotiation Skills**	OB	Ghufran Ahmed	Entrepreneurship**	OB	Muhammad Shaharyar
Investments**	AC/FN	Fazal Jawad	Strategy & Management In Developing Countries**	OB	Syed Zahoor Hassan
Sales Force Management**	MKTG	Luqman Awan	Islamic Banking**	AC/FN	Saad Azmat
			Economic Environment and Business Risk**	AC/FN	Salman Khan

* 3 credit hours full course

** 1.5 credit hours half course